

December 6, 2021

Shibaura Machine Co., Ltd.
Nissei ASB Machine Co., Ltd.

Nissei ASB Machine and Shibaura Machine Enter into Memorandum of Understanding for Business Partnership

Shibaura Machine Co., Ltd. (Head Office: Chiyoda-ku, Tokyo, Representative Director, President and CEO: Shigetomo Sakamoto, “Shibaura Machine”) and Nissei ASB Machine Co., Ltd. (Head Office: Komoro-shi, Nagano, Representative Director, Chairman and CEO Daiichi Aoki, “Nissei ASB”) have entered into a memorandum of understanding for a business partnership for cooperation in injection molding machines and other fields in mainly emerging markets abroad.

1. Purpose of Entering into Memorandum of Understanding

Japanese injection molding machine manufacturers currently face an unprecedented period of change caused by the global economic stagnation due to the Covid pandemic, ESG and other environment-related regulations, the need to prepare for industry 4.0, and intensified competition due to the market entry in emerging markets. In light of these circumstances, Shibaura Machine and Nissei ASB aim to provide customers with the highest value on a global level by combining what each has to offer in the value chain from development to sales using their unique strengths and know-how as machine makers. In particular, the companies will aim to capture the top position in terms of market share in India and increase global sales by utilizing resources at their locations in India which are primary locations for their business.

2. Details of Business Partnership

Shibaura Machine and Nissei ASB will use the entering into the Memorandum of Understanding as the starting point for initiating the discussion and examining the possibility of collaboration in a broad range of fields with a view to the sustained growth of both companies, and will initially start with arrangements for collaboration in the manufacture and sale of injection molding machines at locations in India. In relation to small electromotive injection molding machines, which are expected to be a future growth product, the companies aim to widely supply machinery with specifications that meet the requirements of emerging markets by combining the technological capabilities of Shibaura Machine’s electromotive injection molding machines with Nissei ASB’s local procurement and production capacity in India and using the differing customer sales routes of each company.

Shibaura Machine and Nissei ASB will commence an assessment of the specifics of their business model, such as their specific roles and the division of functions. We will promptly announce more detailed

information, etc. on the business partnership once disclosure matters have been decided.

【Company Profiles】

■Shibaura Machine Co., Ltd.

Since its founding as a machine tool manufacturer in 1938, Shibaura Machine has played a role in the development of society and industry by working closely with customers on the joint creation and supply of a variety of machines required by industries in Japan and around the world. Today, Shibaura Machinery is striving forward as a company which supports the world's manufacturing (*monozukuri*) by developing, manufacturing and selling injection molding machines, die-casting machines, extruders, machine tools, nano processing system, industrial robots, and PLCs, etc. Shibaura Machine will promote investment focused on the fields of renewable energy, energy conservation, new environmentally friendly materials, and productivity improvement, and in relation to the issues identified in the SDGs, will fulfill its role as a company through its business activities and further contribute to the realization of a sustainable society.

<https://www.shibaura-machine.co.jp>

■Nissei ASB Machine Co., Ltd.

Since its establishment as a pioneer in the industry, Nissei ASB has globally expanded its business for the development, manufacture and sale of plastic container molding machines for PET bottles, etc., and consistently provided high-quality products for more than 40 years. On the sales side, the company has sales in over 130 countries, and achieves an overseas sales ratio of 90%, while on the manufacturing side, it has built up high business competitiveness for the entire group, building a large plant in India in 1997 ahead of other companies. Under the sustainability-oriented corporate principles of "Generate affluence for people and society" and "Maintain company growth by providing high-level technology and service," Nissei ASB is taking steps toward achieving a sustainable society by proactively providing environment-orientated container proposals and technological development.

<https://www.nisseiasb.co.jp/ja/>