

Overseas Operations for Fiscal 2003

During the fiscal term under review, the Iraqi war and the effects of the September 11, 2001 terrorist attacks continued to have an adverse influence on the North American economy, while Asia, centered on China, showed signs of an economic recovery.

Under such conditions, increased sales of our injection molding machines and die-casting machines more than compensated for the decrease in sales of our machine tools and semiconductor equipment, resulting in total consolidated overseas sales of Yen 45,515 million (US\$ 379 million), a 3.2% increase over the previous term, contributing to approximately 46.8% of overall consolidated total sales.

In terms of machine types, injection molding machines and die-casting machines were our leading export products, while the Asian region, principally China, Korea, Taiwan, Indonesia, and Thailand, was the major destination for approximately 60% of our exports.

During the current fiscal year, we plan to further enhance our regional sales and service networks, along with the providing of even higher quality machines and the implementation of a total type of Solution Business based on our value chain of quality products.

