

Overseas Operations for Fiscal 2008

During the fiscal year 2008, China and other Asian nations continued their economic high growth. The European economy also experienced favorable business conditions, while the United States saw slowed economic growth, adversely affected by the subprime mortgage crisis and other factors.

Under such economic conditions, the Toshiba Machine group made an all-out effort to secure orders, develop new products and open up new markets based on our CS (customer satisfaction) policy. As a result, total consolidated overseas sales for this term amounted to ¥67,155 million (US\$670million), contributing to approximately 45.1% of total consolidated sales.

In terms of machine types, injection molding machines, die-casting machines and machine tools are our leading export products, with the Asian region, principally China, India, Vietnam and Indonesia, being our most important markets.

In the future, the Toshiba Machine group plans to continue in the further enhancement of our overseas bases to strongly promote global deployment, a slogan of our new mid-term management plan named “TM GrowVary Plan”, along with providing machines of increasingly higher standards of quality with more efficient service networks, as well as an integrated total Solution Business based on our value chain of products.

